

## Development Solutions for OEM partners

Wireless Innovation offers products for integration into solutions that provide comprehensive satellite and cellular communications for a wide range of vertical markets. Its products enable the design and deployment of complete wireless solutions where small footprints, low latency and global coverage are essential.

### A broad range of value add services to complement a comprehensive product portfolio

Wireless Innovation's OEM partners include hardware manufacturers, software vendors and systems integrators from many different industries. Wireless Innovation recognises that its OEM partners' needs are different from the requirements of the end user. That is why it provides a broad range of value add services to complement its cost-effective, high quality, reliable products that are designed for integration into OEM solutions

Wireless Innovation also delivers a complete range of expert technical consultancy and systems integration services to its OEM partners, facilitating the integration of products to their solutions. These services combined with the ability to "flex" its range of Portal and Billing service enable Wireless Innovation to create service packages tailored specifically to an OEM partner's business plan.

The Wireless Innovation portal (WILPORT) can be white labelled, allowing OEM partners to offer a range of services to customers outside simple provision of communications. WILPORT allows comprehensive management and online visibility of devices. The portal enables real-time resource visualisation and an easy to use management interface.

Wireless Innovation can also supply additional back office services to improve solution availability, reduce costs and ease maintenance, these have included such things as bespoke Email Servers, Data Backups, Protocol Mediation.

Satellite and cellular communications products from Wireless Innovation are used in a wide range of markets and a growing diversity of applications including: vehicle tracking, animal monitoring, wind assessment, forestry, and offshore platform control among others.

Wireless Innovation's development-ready products are ideal for OEM partners that want to develop diverse vertical market solutions and help customers achieve the scale and reach that they require.



#### Recipient of the Queen's Award for Enterprise

Wireless Innovation is a truly Global company and in 2010 was awarded the Queen's Award for Enterprise (International Trade), as a result of its success around the world

